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Monday, March 03, 2008, 18:00 Hrs [IST]

Rezlive to integrate domestic hotels in reservation system

By Arti Saggi | Ahmedabad

Ahmedabad based B2B online reservation system, Rezlive.com launched by Travel Designer India Pvt. Ltd. in September last year is planning to integrate domestic hotel content in their reservation system. The system currently has content of global hotels on its website. The company is currently in talks with major domestic hotel suppliers and will soon come up with this product for its registered agents. They are also in the process of integrating their gateway payments, which, according to Kalpesh Shah, Chairman and Joint Managing Director, Travel Designer India Pvt. Ltd., means that if an agent can give the floating deposit then the company gives them three times more credit. Also, agents can now make payment through credit cards on this portal.

“The agents who are on credit limit of the portal get some extra facilities like, they can load their own logo and print the voucher with their own company logo. This establishes confidentiality,” stated Shah. He further added, “Major players can also create sub quotes to corporates, which will be known only to these agents. They can take this extra amount as commission.” In order to facilitate regional wholesale agents and agents working on the sub-agent network; the portal offers a white-label product which can be beneficial not only to their sub-agents but also for their corporate and retail clients.

The company in a Joint Venture (JV) with Qtech Software Pvt. Ltd. has launched a full fledged IT Wing - ‘QRez,’ which will be handling all IT related requests and support. The online version is launched with Multilayer Hotel Reservation System and will be updated with other travel related services by end of this year to make it - one click travel planner. Rezlive.com has more that 40,000 hotels with real time availability. The system has been designed to display only available hotels to save agents time and facilitate instant transaction. The company is also looking forward to holding an ‘agent training seminar’ to educate and explain the features and facilities of the portal to its travel partners. Travel Designer India Pvt. Ltd. was set up in 1999 and has its offices in New Delhi, Madhya Pradesh and Mauritius.

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